Winchester Unitarian Society
Standing Committee Minutes

January 15, 2020

6:00 pm Set up buffet – SC members All present – Betsy Bowles by phone.

6:30 Buffet opens!

Opening words / Grace - Heather

- 1-) Check-in while folks are eating
- 2-) Staff Updates and Observations. (Please limit to three to five minutes each)

Rebecca – updates – there are children and adults and numbers remain low, program participation is low but solid, attendees are committed. There are activities like potluck theology that families are very invested in. Outside connections are welcoming to our church and are responding to us and supportive of our work in helping the community deal with hateful acts. Observations: there are opportunities for us to open the doors to the larger communities and enrich the public dialog with civility, supporting values rather than candidates. Seeing families under stress and worried about their children's future in this political time. James: we are part of the cultural district. Fritzie asking about OWL, going well, smaller than typical. Do we want to do outreach to the larger community for owl attendees.

John – You can see us, so what we do in music is transparent. Two new singers Names: (get from John) John is preparing for Beethoven's 250th on music Sunday. Children's chorale is excited about hand chimes, Sarah Milt's idea and Christmas eve service was wonderful. Hand chimes funded by Jeanne Thomases. Jazz concert coming up, bring a friend on Jan 24th at 8pm. Patti asked about flow from children's choral to choir. Asked about blended choir from other churches, not so much, but blended with other UUs.

Thomas – feeling very connected after 5 months. Computers are all updated to Windows 10. Learning a lot about facilities management including bat hospice. Wearing many hats. If I'm not directly involved in a program, I am aware of what is happening. Music committee is sharing their plan for event publicity with Thomas, who will introduce it to others in the church to promote social media. Social media is a focus for next year. Breeze is new, membership info is updated and corrections made, directory is published. Another project for this year is to utilize breeze more. Everyday administrator tasks are keeping busy. Judy -tell us more about your team. Jenny is doing well as the bookkeeper. She's the link between Alison and Me. Sextons are very helpful. Met the decendents of the Windsors, gave them a tour, and gave them a 150th book, invited grandson to services.

Sam – WUSYG is doing well, resurgence of enthusiasm and energy, 33 come regularly. 17 have parents who are associated with WUS, about 50%. Bigger picture goals for this year 1) efforts to erase the divide between youth and congregation. Semi monthly involvement in first reflection has helped. There's a core set of teens who are interested. The service in a few weeks has 7 interested speakers/participants. The kids are a little less scared to come and participate, so we're making progress. 2) strengthen relationships with parents and fellow leaders. Covenant between parents and youth staff. Seeing more involvement in fundraising. One on one meetings with parents started this year. Met some parents, still some I've not met yet. Strengthening youth leadership by meeting monthly with Rebecca and Heather. 3) method for retaining youth. We didn't have a follow up system to check on kids who miss meetings. Haley is highlighting names who miss 3 in a row, then reach out to parents and kids. Mental health issues seem to be on the rise. Two kids hospitalized recently. Haley is amazing. Evan comes to YAC meetings – kudos to him. Service trip: 30 kids, 6 adults. Taking a bus to Philly, then vans for the rest of the way. Already raised \$6K which was goal for the year. YAC is talking about recruiting – current discussion about quality over quantity. Sticking with service and values focus, not glitz and glam to grow. Patti question about training of staff in Mental Health issues. Rebecca and Sam are both Mental Health first aid certified. Heather offers congratulations to Rebecca and Sam for being sensitive and trained. They consider mental health in program design.

Heather and Marianne are ministers and are with us regularly so won't be reporting along with program staff.

3-) Consent Agenda: Approval of Minutes & Acceptance of Staff Reports – add Mike Hyde's name to attendance.

Motion made and seconded to accept. Motion passed.

- 4-) Treasurer Reports Judy & Sue Motion to accept passed.
 - A) Month end closing numbers
 - B) Update on recent donations and transfers.
- C) Sheila comments that plowing is very very expensive. James suggests Thomas work with Building Committee to get bids for plowing and landscaping. Thomas has contacts through his brother and will reach out.
 - D) Mike H. asks when does Trustees send quarterly dispersal. Judy asked Kathryn and \$ came promptly.
- 5-) Pledge Drive Update Robbie Brown Your pledge team (short one person) is so very organized and competent. Looking for a third to train for succession. Report no big kickoff event. Benefits don't outweigh the effort. Instead they want to do a special coffee. Dates for main campaign: Feb 2nd to March 1st. SC gives support and latitude to them. What date the SC needs to know pledge totals? What is SC goal? Because it is 2020, let's do 20x20=\$400,000. Folks who are active on email can get email thank you notes nicely done with stained glass border maybe. Send thank you notes to folks who get Highlights in the mail. Thomas is gathering names for pledge drive and is excited about it!
- 6-) Grant opportunity: Thomas has uncovered a safety and security grant opportunity that Tyson, Matthew and James will work on and submit by the end of the month. James listened to the webinar and learned a lot about how the grant awards will be disburse. Up to \$50K to 30 organizations that could be the target of hate crimes. Because of our recent history with graffiti and flag issues, we can apply. Based on need and? We have 4 incidents and appear to be a target in the community. We can apply by 4:00 pm on Jan 30th Currently we have one estimate. Proposal needs general information, not specifics like model numbers. This is a refund type grant, so we'd get reimbursed. We'd have March1-June 30 to get work completely done. We have vendors who can do this. We don't want to overdo it, but non invasive, not ruin the historic look of the building. Building committee and Chuck will sort out and find balance. Robbie will be consulted about the legal aspects. Patty has grant experience and will advise James. Motion to draw from Meyer fund to front the money and then replace it with grant \$. Motion passes.
- 7-) CORE team update, Status of charge to Visioning, suggestion of possible members. Sheila asked What does CORE stand for?
- 8-) Building update Thomas & James

Elevator failed inspection due to fire alarm issues – 3 failed inspections. \$1000 in fees for two companies to come for testing or inspections. Perhaps we could look at another elevator service provider?

Winchester Police to install temporary cameras. Camera will cover the area where the graffiti took place, our most secluded area. Game camera to be set up too.

Re-keying doors scheduled for February 28, new keys are ready to be handed out. Highlights has had lots of information included. Signage is coming in February. There will be a keypad combination available for occasional use.

9-) Rental of Metcalf – We have a request to use the space for a month this summer. Exec Comm supports this. Thomas is empowered to negotiate the details and will cover logistics. Range of \$5,000 to \$4,000. Rental agreement form \$5,000 is signed and deposit received. 5-7 year olds using drones indoors. They asked about a sexton. We can be sure the sexton cleans bathrooms and assure the area is clean, and is available for spit-up cleanups.

10-) Fundraising:

Betsy will host a small group of previous workers to brainstorm and discuss the possibility of a fundraiser. Please reach out to her with your creative ideas!

Heather's "Doldrums' University" (to be offered in the winter?) Funky adult educ classes, hosted by SC (?). Heather: soap making, Sue: felting, Mary & Rebecca: recycled candle making. Maybe cooking in the AM and sell lunch, Fun and relationship building. WHEN??? what/who else

Possible Town day Event? Fritzie will be buy with Evan's graduation. Pies are great, but fewer apple.

11-) Capital Campaign update: Report regarding Staff input coming soon. Heather reminds us to include all constituent groups as we decide what the priorities are. Heather submitted staff feedback in writing.

New Business

Thank yous to Patrick Drane for tuning our pianos. Need a note of thanks to Jack McKreelis for maintaining our music library. Sandy Thompson handled the snafu where LexRap gifts got sent to DCF in error, so Sandy ordered and delivered at 6:15 Christmas morning!

LexRAP location discussion – question from Sheila about why at Jenks instead of Metcalf. Social Action committee report included information about the LexRAP team event. Marianne helped the SC understand why we/WUS are going out into the community rather than inviting the community to come to us. Going out to a place that is secular and partnering with lots of other community organizations. Fritzie suggested WINCAM get an invite – if participants are comfortable. Also we can reach out to the Star editor.

NEXT STANDING COMMITTEE MEETING: February 19, 2020 7:00pm

Winchester Unitarian Society FY20 Budget vs. Actuals

September 1 through December 31, 2019

·					% of
	Actua		Budget	Remainin	g Budget
Income					
4100 Individuals					
4110 Current Year Pledges	183,612	2.78	370,000.00	186,387.	.22 49.63%
4150 Prior Year Pledges (Late Payments)	9,162	2.50	5,100.00	-4,062.	.50 179.66%
4160 Contributions - non-pledge	5,186	6.00	9,000.00	3,814.	.00 57.62%
4170 Sunday Collection - non-pledge	4,405	5.60	11,500.00	7,094	40 38.31%
4180 Sunday Collection - Share the Plate	6,608	3.60	15,000.00	8,391	44.06%
4190 Electronic Funds Fees	-30	1.23	-1,350.00	-1,048	.77 22.31%
Total 4100 Individuals	\$ 208,674	1.25	\$ 409,250.00	\$ 200,575.	75 50.99%
4200 Investments					
4210 Bank Interest	988	3.95	2,225.00	1,236.	.05 44.45%
4220 Downs Income	6,170	0.00	12,340.00	6,170	.00 50.00%
4230 Meyer Income	14,400	0.00	57,672.50	43,272	.50 24.97%
4240 Trustees PermFunds - Unrestricted			95,833.00	95,833.	.00 0.00%
4250 Trustees PermFunds - Building	802	2.25	793.74	-8.	.51 101.07%
4260 Trustees PermFunds - Cook Funds	8,189	9.58	8,102.72	-86	.86 101.07%
4270 Trustees PermFunds - Student Minister	13,11	1.00	13,111.00	0.	.00 100.00%
Total 4200 Investments	\$ 43,66	1.78	\$ 190,077.96	\$ 146,416.	.18 22.97%
4300 Building Use					
4310 Winchester Coop Nursery School	25,000	0.00	29,400.00	4,400	.00 85.03%
4320 Chinese After-School Program	7,040	0.00	16,500.00	9,460	.00 42.67%
4340 Other Building Use	1,370	0.00	8,000.00	6,630	.00 17.13%
Total 4300 Building Use	\$ 33,410	0.00	\$ 53,900.00	\$ 20,490.	.00 61.99%
4400 Other Sources					
4410 Fundraising			25,000.00	25,000	.00 0.00%
4420 Concert Series			8,000.00	8,000	.00 0.00%
Total 4400 Other Sources	\$ (0.00	\$ 33,000.00	\$ 33,000	.00 0.00%
Total Income	\$ 285,746	5.03	\$ 686,227.96	\$ 400,481.	.93 41.64%
Gross Profit	\$ 285,746	5.03	\$ 686,227.96	\$ 400,481.	.93 41.64%
Expenses					
5000 Staff					
5100 Ministerial					
5110 Lead Minister					
5111 Salary	23,126	3.61	102,056.43	78,929	.82 22.66%
5112 Housing	10,769	9.20		-10,769	.20
5113 Benefits	6,875	5.16	29,328.66	22,453.	.50 23.44%
5114 Professional Expenses	2,356	3.35	10,210.00	7,853.	.65 23.08%
Total 5110 Lead Minister	\$ 43,127	7.32	\$ 141,595.09	\$ 98,467.	.77 30.46%
5120 Student Minister	5,158		13,111.00	7,952.	
5130 Summer Minister			2,153.00	•	
5140 Sunday Speakers			1,000.00	•	
Total 5100 Ministerial	\$ 48,286	5.27	\$ 157,859.09		
5200 Administration	,,		, , , , , , , , ,	, - -	
5210 Administrator					

		Actual	ı	Budget	Re	emaining	% of Budget
5211 Salary		14,769.20		52,450.00		37,680.80	28.16%
5212 Benefits		3,529.17		10,314.82		6,785.65	34.21%
5213 Professional Expenses		102.50		1,000.00		897.50	10.25%
Total 5210 Administrator	\$	18,400.87	\$	63,764.82	\$	45,363.95	28.86%
5220 Administrative Assistant							
5221 Salary		7,467.40		18,843.60		11,376.20	39.63%
5222 Benefits		571.27		1,441.54		870.27	39.63%
Total 5220 Administrative Assistant	\$	8,038.67	\$	20,285.14	\$	12,246.47	39.63%
5230 Sextons							
5231 Salary		11,558.17		36,728.01		25,169.84	31.47%
5232 Benefits		888.49		2,771.44		1,882.95	32.06%
Total 5230 Sextons	\$	12,446.66	\$	39,499.45	\$	27,052.79	31.51%
Total 5200 Administration	\$	38,886.20	\$	123,549.41	\$	84,663.21	31.47%
5300 Religious Education							
5310 Director Religious Education							
5311 Salary		21,104.40		65,951.53		44,847.13	32.00%
5312 Benefits		4,802.54		15,642.03		10,839.49	30.70%
5313 Professional Expenses				4,500.00		4,500.00	0.00%
Total 5310 Director Religious Education	\$	25,906.94	\$	86,093.56	\$	60,186.62	30.09%
5330 F8th in Action				2,066.88		2,066.88	0.00%
5340 RE Program Assistant		396.96		1,254.66		857.70	31.64%
5350 RE Teachers and Aides		2,136.06		8,625.38		6,489.32	24.76%
Total 5300 Religious Education	\$	28,439.96	\$	98,040.48	\$	69,600.52	29.01%
5400 Youth		,	·	,	·	,	
5410 Youth Director							
5411 Salary		11,863.84		38,557.52		26,693.68	30.77%
5412 Service Trip Stipend				2,000.00		2,000.00	0.00%
5413 Benefits		3,198.28		8,648.04		5,449.76	36.98%
5414 Professional Expenses		380.66		2,000.00		1,619.34	19.03%
Total 5410 Youth Director	\$		\$	51,205.56	\$	35,762.78	30.16%
5420 Youth Assistant	·	-,	•	,	•	, -	
5421 Salary		2,982.51		6,144.67		3,162.16	48.54%
5422 Service Trip Stipend		,		2,000.00		2,000.00	0.00%
5423 Benefits		228.16		623.07		394.91	36.62%
Total 5420 Youth Assistant			\$		\$	5,557.07	36.62%
Total 5400 Youth		18,653.45	_ '	59,973.30		41,319.85	31.10%
5500 Music	•	10,000110	*	00,010.00	*	,	•
5510 Music Director							
5511 Salary		11,768.48		38,247.64		26,479.16	30.77%
5512 Benefits		2,307.17		7,521.78		5,214.61	30.67%
5512 Benefits 5513 Professional Expenses		۷,007.17		2,100.00		2,100.00	0.00%
•	•	1/ 07F SF	¢	-	¢		
Total 5510 Music Director	Þ	14,073.03	Ф	47,869.42	Ф	33,793.77	29.40%
5520 Children's Chorale Director		000.00		3,075.00		0.005.00	00.000
				5 11/5 (11)			
5521 Salary		990.00	*	•	<u></u>	2,085.00	32.20%
	\$		\$	-	\$	2,085.00 9,460.00	32.20 % 28.06%

		Actual	ı	Budget	R	emaining	% of Budget
Total 5500 Music	\$	18,755.65	\$	66,094.42	\$	47,338.77	28.38%
Total 5000 Staff	\$	153,021.53	\$	505,516.70	\$	352,495.17	30.27%
6000 Building & Grounds							
6110 Grounds		1,874.05		2,800.00		925.95	66.93%
6120 Snow Removal		20.00		13,200.00		13,180.00	0.15%
6130 Church Maintenance		4,892.53		36,000.00		31,107.47	13.59%
6140 Furnishings				1,000.00		1,000.00	0.00%
6150 Cleaning & Paper Supplies		717.33		1,200.00		482.67	59.78%
6160 Gas		2,561.85		13,800.00		11,238.15	18.56%
6170 Electricity		3,008.80		8,700.00		5,691.20	34.58%
6180 Water & Sewer		207.45		3,000.00		2,792.55	6.92%
Total 6000 Building & Grounds	\$	13,282.01	\$	79,700.00	\$	66,417.99	16.67%
6500 Operations							
6510 Financial							
6512 Insurance		4,695.50		15,350.00		10,654.50	30.59%
6513 Pledge Drive				500.00		500.00	0.00%
Total 6510 Financial	\$	4,695.50	\$	15,850.00	\$	11,154.50	29.62%
6520 Office Expenses							
6521 Office Equipment		826.91		3,500.00		2,673.09	23.63%
6522 Office Operations		3,062.18		9,000.00		5,937.82	34.02%
6524 Phone & Internet		1,554.60		4,900.00		3,345.40	31.73%
6525 Web, Marketing, Publicity		100.00		600.00		500.00	16.67%
Total 6520 Office Expenses		5,543.69	\$	18,000.00	\$	12,456.31	30.80%
6540 Staff Hiring & Support	·	-,	•	-,	Ť	,	
6541 Staff Meetings, Retreats, Acknowledgements				1,200.00		1,200.00	0.00%
6542 Search & Transitions				100.00		100.00	0.00%
6548 Installation, Intern Reception				200.00		200.00	0.00%
Total 6540 Staff Hiring & Support	\$	0.00	\$		\$	1,500.00	0.00%
6550 Denominational Affairs	*	0.00	•	1,000.00	•	1,000.00	0.0070
6551 UUA Annual Program Fund		13,669.50		27,338.74		13,669.24	50.00%
6552 Contributions - other organizations		10,000.00		500.00		500.00	0.00%
Total 6550 Denominational Affairs	•	13 669 50	\$	27,838.74	\$	14,169.24	49.10%
Total 6500 Operations		23,908.69		63,188.74		39,280.05	37.84%
7000 Programs & Committees	Ψ	20,300.03	Ψ	00,100.74	Ψ	00,200.00	37.0470
7212 Chime Playing and Maintenance				500.00		500.00	0.00%
7215 Organ & Piano Maintenance				800.00		800.00	0.00%
7217 Choral Music & Supplies				700.00		700.00	0.00%
7220 RE Supplies & Curriculum		551.53		1,500.00			36.77%
7227 RE Special Programs		250.00		250.00		948.47	100.00%
		230.00				100.00	0.00%
7228 Growth & Learning		606.00		100.00			
7230 WUSYG Supplies & Projects		636.93		2,500.00		1,863.07	25.48%
7240 Worship & Flowers & Candles		5.99		500.00		494.01	1.20%
7250 Fellowship		152.50		200.00		47.50	76.25%
7260 Hospitality		330.12		1,400.00		1,069.88	23.58%
7270 Membership		548.05		1,200.00		651.95	45.67%
7280 Grief Group & PCAs		38.07		400.00		361.93	9.52%
7285 Small Group Ministry				100.00		100.00	0.00%

	Actual	ı	Budget	Re	emaining	% of Budget
7290 Leadership Development			100.00		100.00	0.00%
7296 Green Sanctuary			100.00		100.00	0.00%
7299 Social Action Supplies			100.00		100.00	0.00%
7610 Standing Committee			220.00		220.00	0.00%
7620 SC Projects & Initiatives	194.81		220.00		25.19	88.55%
7630 SFC - Planned Giving			100.00		100.00	0.00%
Total 7000 Programs & Committees	\$ 2,708.00	\$	10,990.00	\$	8,282.00	24.64%
7800 Grants						
7810 SOC Committee Grants			20,620.90		20,620.90	0.00%
7820 SOC Share the Plate Grants	 5,777.50		15,000.00		9,222.50	38.52%
Total 7800 Grants	\$ 5,777.50	\$	35,620.90	\$	29,843.40	16.22%
Total Expenses	\$ 198,697.73	\$	695,016.34	\$	496,318.61	28.59%
Net Operating Income	\$ 87,048.30	-\$	8,788.38	-\$	95,836.68	
Other Income						
8020 from Undesignated Capital Reserves			26,455.05		26,455.05	0.00%
Total Other Income	\$ 0.00	\$	26,455.05	\$	26,455.05	0.00%
Other Expenses						
9030 to Fundraising Escrow			8,666.67		8,666.67	0.00%
9040 to Project Escrow			1,000.00		1,000.00	0.00%
9070 to Sabbatical Escrow			8,000.00		8,000.00	0.00%
Total Other Expenses	\$ 0.00	\$	17,666.67	\$	17,666.67	0.00%
Net Other Income	\$ 0.00	\$	8,788.38	\$	8,788.38	0.00%
Net Income	\$ 87,048.30	\$	0.00	-\$	87,048.30	

Thursday, Jan 09, 2020 12:12:05 PM GMT-8

Winchester Unitarian Society Balance Sheet

As of December 31, 2020

	As of	Dec 31, 2019	As of Aug 31, 2019			
ASSETS						
Current Assets						
Bank Accounts						
1010 Winchester Savings Ops Checking		193,038.21		137,960.01		
1020 Winchester Savings CDs		84,804.06		84,253.50		
1030 Needham Bank CD 1		0.00		50,182.54		
1040 Needham Bank CD 2		61,593.78		61,155.39		
1050 Winchester Savings Bank MDF checking		3,704.75		3,809.54		
Total Bank Accounts	\$	343,140.80	\$	337,360.98		
Total Current Assets	\$	343,140.80	\$	337,360.98		
TOTAL ASSETS	\$	343,140.80	\$	337,360.98		
LIABILITIES AND EQUITY						
Liabilities						
Current Liabilities						
Other Current Liabilities						
3000 Operating Funds						
3020 Capital Reserves						
3021 Undesignated Capital Reserves		71,592.78		71,592.78		
3022 Project Escrow (Web, Marketing, Audit)		10,350.00		10,350.00		
3023 Stabilization (Snow, Utilities, etc.)		3,663.03		3,663.03		
3024 Sabbatical Escrow		35,917.01		35,917.01		
3025 Fundraising Escrow		14,919.18		14,919.18		
3026 Building Expense Carry-forward		0.00		0.00		
Total 3020 Capital Reserves	\$	136,442.00	\$	136,442.00		
3050 Prepaid Pledges		9,500.00		41,545.10		
3060 Prepaid Close the Gap		0.00		0.00		
Total 3000 Operating Funds	\$	145,942.00	\$	177,987.10		
3100 Building and Grounds						
3120 Michelson Room Redo		1,427.98		1,427.98		
3130 Donald Ellis Fund		0.00		0.00		
3140 from Stone Window Fund		845.39		845.39		
3150 from Meditation Garden Fund		-57.12		722.88		
3160 Hardscape Upgrades Fund (Meyer)		7,477.57		17,327.28		
Total 3100 Building and Grounds	\$	9,693.82	\$	20,323.53		
3200 Flower Funds						
3210 Flower Fund		245.14		88.66		
3220 from Dawn Kelley Bartlett Fund		2,371.72		1,465.29		
Total 3200 Flower Funds	\$	2,616.86	\$	1,553.95		
3300 Memorial Fund		0.00		2,500.00		
3400 Music Funds						
3450 Concert Series		11,887.67		1,753.67		
3460 from Parkhurst Organ Fund		0.00		393.18		
3465 Organ Repair Fund		48,064.84		101,851.68		
3470 from Sue Swap Fund		3,284.00		1,568.31		

	As of	Dec 31, 2019	As of	Aug 31, 2019
3480 Elora Trump Fund		766.05		766.05
3490 Harpsichord Fund		536.00		536.00
3491 Cerny/Thomases Fund		895.54		2,336.41
Total 3400 Music Funds	\$	65,434.10	\$	109,205.30
3500 Outreach Funds				
3510 Partner Church		2,156.00		600.00
3530 Share the Plate		0.00		0.00
3540 Reach Out		464.88		464.88
3550 Disaster Relief		50.34		50.34
3560 Woburn Council		20.00		20.00
3590 Outreach - other		0.00		0.00
Total 3500 Outreach Funds	\$	2,691.22	\$	1,135.22
3600 RE Funds				
3630 from Nash Nursery Fund		1,996.79		1,996.79
3640 Our Whole Lives - class balance		859.84		559.84
3650 Coming of Age & F8th in Action		466.07		466.07
Total 3600 RE Funds	\$	3,322.70	\$	3,022.70
3700 Youth Funds				
3710 WUSYG Service Project Fund		13,758.79		7,277.79
3720 Church School Youth Fund		188.57		165.46
3730 from Sandy Fries Youth Fund		780.91		780.91
Total 3700 Youth Funds	\$	14,728.27	\$	8,224.16
3800 Other Funds				
3810 Equal Exchange		-34.62		-34.62
3820 Pastoral Care Ministry		934.85		934.85
3840 from Student Minister Fund		961.73		800.97
3850 Green Sanctuary Carbon Offset		500.00		500.00
3870 Yoga Fund		1,095.33		420.33
3880 from Downs Fund		3,194.00		3,194.00
3890 Contra		1,029.44		3,505.90
3895 Minister Discretionary Fund		3,704.75		3,809.54
Total 3800 Other Funds	\$	11,385.48	\$	13,130.97
3900 Uncleared WSB Checks in ChWindows		278.05		278.05
Total Other Current Liabilities	\$	256,092.50	\$	337,360.98
Total Current Liabilities	\$	256,092.50	\$	337,360.98
Total Liabilities	\$	256,092.50	\$	337,360.98
Equity				
Opening Balance Equity		0.00		0.00
Retained Earnings		0.00		0.00
Net Income		87,048.30		0.00
Total Equity	\$	87,048.30	\$	0.00
TOTAL LIABILITIES AND EQUITY	\$	343,140.80	\$	337,360.98