

# Winchester Unitarian Society

Budget vs. Actuals: FY22 Budget - FY22 P&L

September 2021 - August 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
4100 Individuals				
4110 Current Year Pledges	350,640.31	350,000.00	640.31	100.18 %
4150 Prior Year Pledges (Late Payments)	4,635.00	8,000.00	-3,365.00	57.94 %
4160 Contributions - non-pledge	4,909.00	10,000.00	-5,091.00	49.09 %
4170 Sunday Collection - non-pledge	14,276.98	13,000.00	1,276.98	109.82 %
4180 Sunday Collection - Share the Plate	16,849.72	17,000.00	-150.28	99.12 %
4190 Electronic Funds Fees	-1,165.01	-1,800.00	634.99	64.72 %
<b>Total 4100 Individuals</b>	<b>390,146.00</b>	<b>396,200.00</b>	<b>-6,054.00</b>	<b>98.47 %</b>
4200 Investments & Endowments				
4210 Bank Interest	2,147.11	2,500.00	-352.89	85.88 %
4220 Downs Income	12,580.00	12,340.00	240.00	101.94 %
4230 Meyer Income	57,600.00	57,600.00	0.00	100.00 %
4240 Trustees PermFunds - Unrestricted	105,423.00	105,423.42	-0.42	100.00 %
4250 Trustees PermFunds - Building	955.75	956.00	-0.25	99.97 %
4260 Trustees PermFunds - Cook Funds	9,756.57	9,756.00	0.57	100.01 %
4265 Trustees PermFunds - Baldwins Fund	3,167.18	3,167.00	0.18	100.01 %
<b>Total 4200 Investments &amp; Endowments</b>	<b>191,629.61</b>	<b>191,742.42</b>	<b>-112.81</b>	<b>99.94 %</b>
4300 Building Use				
4310 Winchester Coop Nursery School	32,415.00	32,415.00	0.00	100.00 %
4320 Winch. School of Chinese Culture	19,300.00	18,500.00	800.00	104.32 %
4340 Other Building Use	9,165.00	2,000.00	7,165.00	458.25 %
<b>Total 4300 Building Use</b>	<b>60,880.00</b>	<b>52,915.00</b>	<b>7,965.00</b>	<b>115.05 %</b>
4400 Other Sources				
4410 Fundraising	5,624.68	15,000.00	-9,375.32	37.50 %
4420 Concert Series	8,500.00	8,000.00	500.00	106.25 %
<b>Total 4400 Other Sources</b>	<b>14,124.68</b>	<b>23,000.00</b>	<b>-8,875.32</b>	<b>61.41 %</b>
<b>Total Income</b>	<b>\$656,780.29</b>	<b>\$663,857.42</b>	<b>\$ -7,077.13</b>	<b>98.93 %</b>
<b>GROSS PROFIT</b>	<b>\$656,780.29</b>	<b>\$663,857.42</b>	<b>\$ -7,077.13</b>	<b>98.93 %</b>
<b>Expenses</b>				
5000 Staff				
5100 Ministerial				
5110 Lead Minister				
5111 Salary	69,809.18	104,823.18	-35,014.00	66.60 %
5112 Housing	34,999.90		34,999.90	
5113 Benefits	24,407.17	32,283.07	-7,875.90	75.60 %
5114 In Lieu of FICA	8,017.72		8,017.72	
5115 Professional Expenses	10,008.60	10,500.00	-491.40	95.32 %
<b>Total 5110 Lead Minister</b>	<b>147,242.57</b>	<b>147,606.25</b>	<b>-363.68</b>	<b>99.75 %</b>
5119 Substitute during Sabbatical	21,534.17	25,000.00	-3,465.83	86.14 %
5130 Summer Minister	683.60	2,153.00	-1,469.40	31.75 %
5140 Sunday Speakers	770.00	1,000.00	-230.00	77.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total 5100 Ministerial</b>	<b>170,230.34</b>	<b>175,759.25</b>	<b>-5,528.91</b>	<b>96.85 %</b>
5200 Administration				
5210 Administrator				
5211 Salary	58,711.88	55,275.00	3,436.88	106.22 %
5212 Benefits	25,385.76	20,445.74	4,940.02	124.16 %
5213 Professional Expenses	495.97	1,000.00	-504.03	49.60 %
<b>Total 5210 Administrator</b>	<b>84,593.61</b>	<b>76,720.74</b>	<b>7,872.87</b>	<b>110.26 %</b>
5220 Administrative Assistant				
5221 Salary	24,911.37	22,241.99	2,669.38	112.00 %
5222 Benefits	6,240.05	2,177.49	4,062.56	286.57 %
<b>Total 5220 Administrative Assistant</b>	<b>31,151.42</b>	<b>24,419.48</b>	<b>6,731.94</b>	<b>127.57 %</b>
5230 Sextons				
5231 Salary	37,938.21	37,712.26	225.95	100.60 %
5232 Benefits	2,909.21	3,217.74	-308.53	90.41 %
<b>Total 5230 Sextons</b>	<b>40,847.42</b>	<b>40,930.00</b>	<b>-82.58</b>	<b>99.80 %</b>
<b>Total 5200 Administration</b>	<b>156,592.45</b>	<b>142,070.22</b>	<b>14,522.23</b>	<b>110.22 %</b>
5300 Religious Education				
5310 Director Youth & Children (DYCM)				
5311 Salary		35,000.00	-35,000.00	
5312 Benefits	129.06	9,368.20	-9,239.14	1.38 %
5313 Professional Expenses	1,700.00	3,500.00	-1,800.00	48.57 %
<b>Total 5310 Director Youth &amp; Children (DYCM)</b>	<b>1,829.06</b>	<b>47,868.20</b>	<b>-46,039.14</b>	<b>3.82 %</b>
5340 RE Program Assistant	1,199.76		1,199.76	
5350 RE Teachers and Aides	6,234.52	6,784.35	-549.83	91.90 %
5410 Youth Director				
5411 Salary	62,364.85	42,043.14	20,321.71	148.34 %
5412 Service Trip Stipend	2,400.00	2,400.00	0.00	100.00 %
5413 Benefits	13,531.03	9,515.30	4,015.73	142.20 %
5414 Professional Expenses	6,190.32	2,000.00	4,190.32	309.52 %
<b>Total 5410 Youth Director</b>	<b>84,486.20</b>	<b>55,958.44</b>	<b>28,527.76</b>	<b>150.98 %</b>
5420 Youth Assistant				
5421 Salary	3,900.00	5,160.00	-1,260.00	75.58 %
5422 Service Trip Stipend		2,400.00	-2,400.00	
5423 Benefits	298.36	578.34	-279.98	51.59 %
<b>Total 5420 Youth Assistant</b>	<b>4,198.36</b>	<b>8,138.34</b>	<b>-3,939.98</b>	<b>51.59 %</b>
<b>Total 5300 Religious Education</b>	<b>97,947.90</b>	<b>118,749.33</b>	<b>-20,801.43</b>	<b>82.48 %</b>
5500 Music				
5510 Music Director				
5511 Salary	39,279.15	39,284.55	-5.40	99.99 %
5512 Benefits	7,816.35	7,774.41	41.94	100.54 %
5513 Professional Expenses		2,160.00	-2,160.00	
<b>Total 5510 Music Director</b>	<b>47,095.50</b>	<b>49,218.96</b>	<b>-2,123.46</b>	<b>95.69 %</b>
5520 Children's Chorale Director				
5521 Salary	2,496.42	3,354.18	-857.76	74.43 %
5522 Benefits	190.96		190.96	
<b>Total 5520 Children's Chorale Director</b>	<b>2,687.38</b>	<b>3,354.18</b>	<b>-666.80</b>	<b>80.12 %</b>
5530 Soloists and Section Leaders	11,413.91	15,574.16	-4,160.25	73.29 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5540 Other Musicians		2,000.00	-2,000.00	
<b>Total 5500 Music</b>	<b>61,196.79</b>	<b>70,147.30</b>	<b>-8,950.51</b>	<b>87.24 %</b>
<b>Total 5000 Staff</b>	<b>485,967.48</b>	<b>506,726.10</b>	<b>-20,758.62</b>	<b>95.90 %</b>
6000 Building & Grounds				
6110 Grounds	5,922.72	3,200.00	2,722.72	185.09 %
6120 Snow Removal	12,540.00	14,400.00	-1,860.00	87.08 %
6130 Church Maintenance	41,167.00	35,000.00	6,167.00	117.62 %
6140 Furnishings	3,361.12	1,200.00	2,161.12	280.09 %
6150 Cleaning & Paper Supplies	2,137.43	1,360.00	777.43	157.16 %
6160 Gas	23,909.16	17,000.00	6,909.16	140.64 %
6170 Electricity	5,223.71	8,840.00	-3,616.29	59.09 %
6180 Water & Sewer	7,924.07	4,000.00	3,924.07	198.10 %
<b>Total 6000 Building &amp; Grounds</b>	<b>102,185.21</b>	<b>85,000.00</b>	<b>17,185.21</b>	<b>120.22 %</b>
6500 Operations				
6510 Financial				
6512 Insurance	21,126.00	17,500.00	3,626.00	120.72 %
6513 Pledge Drive		500.00	-500.00	
<b>Total 6510 Financial</b>	<b>21,126.00</b>	<b>18,000.00</b>	<b>3,126.00</b>	<b>117.37 %</b>
6520 Office Expenses				
6521 Office Equipment	2,739.55	3,000.00	-260.45	91.32 %
6522 Office Operations	12,617.98	9,200.00	3,417.98	137.15 %
6524 Phone & Internet	6,977.40	5,300.00	1,677.40	131.65 %
6525 Web, Marketing, Publicity	271.56	600.00	-328.44	45.26 %
<b>Total 6520 Office Expenses</b>	<b>22,606.49</b>	<b>18,100.00</b>	<b>4,506.49</b>	<b>124.90 %</b>
6540 Staff Hiring & Support				
6541 Staff Meetings, Retreats, Acknowledgements	1,029.27	1,200.00	-170.73	85.77 %
6542 Search & Transitions	201.00	151.00	50.00	133.11 %
<b>Total 6540 Staff Hiring &amp; Support</b>	<b>1,230.27</b>	<b>1,351.00</b>	<b>-120.73</b>	<b>91.06 %</b>
6550 Denominational Affairs				
6551 UUA Annual Program Fund	30,766.00	33,080.30	-2,314.30	93.00 %
6552 Contributions - other organizations	250.00	500.00	-250.00	50.00 %
<b>Total 6550 Denominational Affairs</b>	<b>31,016.00</b>	<b>33,580.30</b>	<b>-2,564.30</b>	<b>92.36 %</b>
<b>Total 6500 Operations</b>	<b>75,978.76</b>	<b>71,031.30</b>	<b>4,947.46</b>	<b>106.97 %</b>
7000 Programs & Committees				
7212 Chime Playing and Maintenance		500.00	-500.00	
7215 Organ & Piano Maintenance		800.00	-800.00	
7217 Choral Music & Supplies		700.00	-700.00	
7220 RE Supplies & Curriculum	1,619.11	1,500.00	119.11	107.94 %
7225 OWL Programs	358.35	400.00	-41.65	89.59 %
7227 RE Special Programs	200.00	250.00	-50.00	80.00 %
7228 Growth & Learning		100.00	-100.00	
7230 WUSYG Supplies & Projects	2,635.97	2,500.00	135.97	105.44 %
7240 Worship & Flowers & Candles	4,895.44	4,500.00	395.44	108.79 %
7250 Fellowship	42.96	200.00	-157.04	21.48 %
7260 Hospitality	351.53	1,500.00	-1,148.47	23.44 %
7270 Membership	1,678.40	1,800.00	-121.60	93.24 %
7280 Grief Group & PCAs	143.75	200.00	-56.25	71.88 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
7285 Small Group Ministry		100.00	-100.00	
7290 Leadership Development		100.00	-100.00	
7296 Green Sanctuary		200.00	-200.00	
7299 Social Action Supplies	150.00	100.00	50.00	150.00 %
7610 Standing Committee	479.89	220.00	259.89	218.13 %
7620 SC Projects & Initiatives		220.00	-220.00	
7630 SFC - Planned Giving		100.00	-100.00	
<b>Total 7000 Programs &amp; Committees</b>	<b>12,555.40</b>	<b>15,990.00</b>	<b>-3,434.60</b>	<b>78.52 %</b>
7800 Social Action Grants				
7810 SOC Committee Grants	18,000.00	18,000.00	0.00	100.00 %
7820 SOC Share the Plate Grants	16,849.72	17,000.00	-150.28	99.12 %
<b>Total 7800 Social Action Grants</b>	<b>34,849.72</b>	<b>35,000.00</b>	<b>-150.28</b>	<b>99.57 %</b>
<b>Total Expenses</b>	<b>\$711,536.57</b>	<b>\$713,747.40</b>	<b>\$ -2,210.83</b>	<b>99.69 %</b>
NET OPERATING INCOME	<b>\$ -54,756.28</b>	<b>\$ -49,889.98</b>	<b>\$ -4,866.30</b>	<b>109.75 %</b>
Other Income				
8020 from Undesignated Capital Reserves	18,624.74	24,889.98	-6,265.24	74.83 %
8060 from Building Escrow	14,597.37		14,597.37	
8070 from Sabbatical Escrow	21,534.17	25,000.00	-3,465.83	86.14 %
<b>Total Other Income</b>	<b>\$54,756.28</b>	<b>\$49,889.98</b>	<b>\$4,866.30</b>	<b>109.75 %</b>
NET OTHER INCOME	<b>\$54,756.28</b>	<b>\$49,889.98</b>	<b>\$4,866.30</b>	<b>109.75 %</b>
NET INCOME	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>